

**GO VIRGINIA REGION 3 FULL COUNCIL
MEETING MINUTES
Wednesday, October 19, 2022**

REGULAR BUSINESS

Call To Order

Vice-Chair Lail called the GO Virginia Region 3 Full Council meeting to order on October 19, 2022 at 1:00 p.m. Vice-Chair Lail welcomed everyone to the GO Virginia Region 3 Council meeting. The agenda items for this meeting are considered essential to the overall operation of GO Virginia Region 3.

Roll Call and Confirmation of Quorum

Vice-Chair Lail declared a quorum was present.

Region 3 Council Members

Members	In Person	Virtual	Absent	Members	In Person	Virtual	Absent
Robert Bates	X			Rhonda Hodges	X		
Scott Burnette			X	Randolph Lail	X		
Clark Casteel	X			Charles Majors	X		
Timothy Clark			X	James McClain			X
Melody Foster	X			John Parkinson			X
Kristin Gee	X			Alfreda Reynolds		X	
Amy Griffin	X			Jeremy Satterfield			X
Tim Hall		X		Sherry Swinson	X		
Keith Harkins			X	Lauren Willis	X		

Region 3 Staff in Attendance

Name – Organization - Role	In Person	Virtual	Absent
Deborah Gosney - Southside PDC - Support Org. & Fiscal Agent	X		
Bryan David - UVA Weldon Cooper Center Contract Staff – Region 3 Program Director	X		
Ann Taylor Wright (CTW Consulting, LLC) - Southside PDC Contract Staff		X	
Liz Povar (The Riverlink Group) - Southside PDC Contract Staff			X
Nancy Pool – Southside PDC Contract Staff	X		

Guests in Attendance

Name - Title	Organization	In Person	Virtual
Ilsa Loeser- Principle	LetterPress Communications	X	
Alex Veatch- Account Executive	LetterPress Communications	X	
Terra Baily Napier- Executive Director	South Central Workforce Dev.	X	
Lauren Mathena- Director Economic Dev.	Mid-Atlantic Broadband Corp.	X	
Dr. Julie Brown- VP of Adv. Learning	Institute for Adv. Learning & Research		X
Thomas Jordan Miles, III- Committee Chair	Region 3 Project Review Committee		X
Andrea Devening- Program Analyst	DHCD GO Virginia		X
Annie Weidhaas- Program Administrator	DHCD GO Virginia	X	
Sheri McGuire- Assoc. VP Economic Dev.	Longwood University	X	

Public Comments

No written or verbal public comments were received.

Declaration of Conflicts of Interest

Conflicts of interest potentially exist for activities benefiting and /or contracts issued to the following organizations and projects listed below:

Name	Organization(s)
Charles H. Majors	Mid-Atlantic Broadband, Institute for Advanced Learning and Research, Danville Regional Foundation
Randolph Lail	Mid-Atlantic Broadband
Dr. Amy Griffin	Virginia Ed Strategies
Rhonda Hodges	GO TEC
Tim Hall	Henry County
Melody Foster	Longwood University, SOVA Innovation Hub, and Mid-Atlantic Broadband

Approval of Minutes

Vice-Chair Lail noted that the minutes of the July 20, 2022 Full Council meeting were received via email prior to the meeting and included in the meeting packet. **Charles Majors made a motion that the minutes from the July 20, 2022 Full Council meeting be approved as presented; the motion was seconded by Amy Griffin and was approved by unanimous vote.**

Financial Reports

Deborah Gosney reviewed the Financial Reports and Funding Matrix that were included in the meeting packet for period September 1, 2022 to September 30, 2022. **Charles Majors made a motion that the Financial Reports for period ending September 30, 2022 be approved as presented; the motion was seconded by Sherry Swinson and was approved by unanimous vote.**

SPECIAL APPEARANCES & PRESENTATIONS

- Ilsa Loeser and Alex Veatch with LetterPress presented an annual report detailing it's work with the Council over the previous year. Activities included public relations and communications strategies, the bi-monthly Region 3 newsletter, social media content development and distribution, periodic press releases, and support of the 2022 All Hands Meeting.
- Terra Bailey Napier, Executive Director of the South Central Workforce Development Board shared information about the *Investment in Workforce Development Services Innovation Grant* recently pursued by the South Central Workforce Development Board.
- Lauren Mathena, Director of Economic Development & Community Engagement for Mid-Atlantic Broadband Communities Corporation (MBC) gave an update to the Council on the *Entrepreneur Innovation and Investment Strategy* Project.

OLD BUSINESS

Approved Projects Updates

The approved projects currently being implemented were presented as follows:

- Bridge To Recovery Project - A total of 77 applications have been approved totaling \$636,000 and 77 suppliers have been qualified. DHCD GO Virginia staff approved a no-cost extension for this project through 12.31.22 to complete its outreach program.
- Southern Virginia Regional Alliance Site Development Project - Engineering and due diligence bids are underway and work is anticipated to proceed and be completed in the anticipated timeline.
- GO TEC Phase 2B Project - One-on-one training for GO TEC Career Connection teachers continue. The subcontract with Carroll County was amended to include new Career Connections modules to support precision agriculture and biotechnology. Negotiations are underway with the Controlled Environment Agriculture Innovation Center to pilot a vertical ag unit for inclusion in Career Connections.
- ExperienceWorks Project - IALR Work-Based Learning (WBL) coordinator held the quarterly MajorClarity partners meeting for all the school division partners to discuss current usage, achievements, goals, best practices, and challenges.
- Controlled Environment Agriculture (CEA) Project - The CEA Contract has been executed. No other activity to date.
- Entrepreneurship & Innovation Implementation Project - Regional convening continues with virtual meetups, Rise & Shine networking events are held twice a month, and ongoing planning meetings with partners continue. Access to capital strategy discussions followed up with written reports/recommendations in progress.
- SEED Innovation Hub Project – Longwood submitted an EDA funding request for Project SEED/Farmville Innovation Hub and has received a non-binding letter of commitment.

- Virginia’s Growth Alliance (VGA) Refresh/Restart Project – The procurement for services process is underway and work is anticipated to proceed and be completed in the anticipated timeline.
- Mid-Atlantic Broadband Middle Mile Planning Project - Notice to Proceed was issued to the engineer on January 7, 2022. Engineering, design, and environmental is approximately 65% complete.
- Mid-Atlantic Broadband Middle Mile Construction Project - An EDA grant application was submitted in March 2022. The EDA obligated all their funding prior to reviewing the MBC application, this application was not approved. An NTIA application for \$16,397,315 was submitted in September 2022.
- The Gupton Initiative – This Project has been approved and the contract has been executed.

Vice-Chair Lail asked members for questions or comments; there being none, there was no discussion regarding the updates.

Project Pipeline Updates

Bryan David provided Council members with updates on the project pipeline. Vice-Chair Lail asked members for questions or comments; there being none, there was no discussion regarding the updates.

NEW BUSINESS

Project Review Committee

Jordan Miles, Project Review Committee Chair, reported on the Project Review Committee’s review of the Statewide Competitive application for GO TEC Virginia 2025 submitted by Dr. Julie Brown on behalf of the Institute for Advanced Learning and Research. The application represents a geographic expansion and scaling of a highly successful K12 education workforce development program from Region 3 to multiple school divisions in GO Virginia Regions 1 (Southwest Virginia), Region 4 (Richmond-Petersburg), and Region 5 (Hampton Roads). The Project Review Committee met on September 30th and recommended approval of the application as presented. Dr. Brown delivered a virtual presentation on the project as well. **Melody Foster made a motion that the application be approved as presented; the motion was seconded by Robert Bates; motion was approved with ten votes in favor and two abstentions; Charles Majors and Rhonda Hodges abstained due to conflicts of interest.**

Nominating Committee

Roger Scott (7.1.2019 - 6.30.2023) resigned from the Region 3 Council in December 2021. The Nominating Committee recommends that Kristin Gee be appointed to serve the unexpired term for Roger Scott (10.19.2022 - 6.30.2023). Ms. Gee serves as the General Counsel & Corporate Secretary at Kyanite Mining, based in Dillwyn, Virginia. She will be representing the private sector council membership category. **Lauren Willis made a motion to appoint Kristin Gee to serve the unexpired term of Roger Scott; the motion was seconded by Melody Foster and was approved by unanimous vote.**

Program Director’s Report

- Virtual Meetings: Bryan David reviewed the recently adopted Policy #9 regarding virtual meetings. The Executive Committee and staff recommend the following provisions be added to Policy #9 to implement all-virtual meetings:
 - The Region 3 Council may conduct all-virtual meetings in accordance with

subsection C of §2.2-3708.3.1-9 (Meetings held through electronic communication means; situations other than declared states of emergency) of the Code of Virginia, as amended.

- The Region 3 Council will designate at its last quarterly meeting of the calendar year the schedule for virtual and in-person meetings for the next calendar year for planning purposes.

The following is the Region 3 Council proposed meeting schedule for 2023 based on the Policy #9 amendment:

- January 18, 2023 (virtual)
- April 19, 2023 (in-person SOVA Innovation Hub)
- July 19, 2023 (virtual)
- October 18, 2023 (in-person SOVA Innovation Hub)

The Region 3 Council will formally adopt its annual meeting schedule for 2023 as part of the January 18th meeting. The all-virtual meeting option is available to the Executive Committee for its meetings as well. These meetings are held as needed during months when the Region 3 Full Council is not meeting. The Executive Committee will set a virtual meeting schedule when it meets next. **Charles Majors made a motion to adopt Region 3 Council Policy #9 amendments as presented and approve the proposed 2023 schedule for virtual and in-person meetings; the motion was seconded by Sherry Swinson and was approved by unanimous vote.**

- All Hands Meeting: Bryan David gave an update on the 2023 All Hands Meeting.
 - The 2023 All Hands Meeting will be held on May 4, 2023
 - A “save-the-date” announcement will be sent in the near future
 - The event start time will be shifted to a late afternoon start to facilitate attendance from Region 3’s business community
 - The program will include a presentation from a “keynote” speaker on a current topic of interest aligned with the Region 3 Council’s mission, along with the customary updates on Region 3 projects and activities
 - Ensure an appropriate number of networking opportunities are available for the attendees

OTHER BUSINESS

None

ADJOURN

There being no additional business matters to go before the GO Virginia Region 3 Council, Vice-Chair Lail adjourned the meeting at 3:09 p.m.

These minutes were approved on January 18, 2023.

Deborah Gosney

Deborah Gosney (Jan 19, 2023 10:26 EST)

Deborah Gosney, Executive Director
Southside PDC
Jan 19, 2023

Ernest R. Lail

Ernest R Lail (Jan 19, 2023 09:25 PST)

Randy Lail, Vice- Chair
GOVA Region 3 Council
Jan 19, 2023











10.19.2022 Full Council FINAL Minutes

Final Audit Report

2023-01-19

Created:	2023-01-19
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