

**GO VIRGINIA REGION 3 FULL COUNCIL  
MEETING MINUTES  
Wednesday, January 18, 2023**

**REGULAR BUSINESS**

Call To Order

Chair Clark called the GO Virginia (GOVA) Region 3 virtual Full Council meeting to order on Wednesday, January 18, 2023, at 1:03 p.m. This meeting is being held by electronic communications via the web platform ZOOM. The required public notice and receipt of public comments was provided as outlined in the requirements of electronic meetings.

Roll Call and Confirmation of Quorum

Deborah Gosney conducted roll call. Chair Clark declared a quorum was present virtually.

Region 3 Council Members

Members	In Person	Virtual	Absent	Members	In Person	Virtual	Absent
Robert Bates			X	Rhonda Hodges		X	
Scott Burnette			X	Randolph Lail		X	
Clark Casteel		X		Charles Majors		X	
Timothy Clark		X		James McClain		X	
Melody Foster		X		John Parkinson		X	
Kristin Gee		X		Alfreda Reynolds		X	
Amy Griffin		X		Jeremy Satterfield		X	
Tim Hall			X	Sherry Swinson		X	
Keith Harkins		X		Lauren Willis		X	

Region 3 Staff in Attendance

Name – Organization - Role	In Person	Virtual	Absent
Deborah Gosney - Southside PDC - Support Org. & Fiscal Agent		X	
Bryan David - UVA Weldon Cooper Center Contract Staff – Region 3 Program Director		X	
Ann Taylor Wright (CTW Consulting, LLC) - Southside PDC Contract Staff		X	
Liz Povar (The Riverlink Group) - Southside PDC Contract Staff		X	
Nancy Pool – Southside PDC Contract Staff		X	

Guests in Attendance

Name - Title	Organization	In Person	Virtual
Jason El Koubi- President & CEO	Virginia Economic Development Partnership		X
Alex Veatch- Account Executive	LetterPress Communications		X
Sarah Beth Morrison- Grant Development	Patrick Henry Community College		X
David Denny- Executive Director	Virginia's Growth Alliance		X
Chad Patton- Dean of Career Tech	Southside Virginia Community College		X

Public Comments

No written or verbal public comments were received.

Declaration of Conflicts of Interest

Conflicts of interest potentially exist for activities benefiting and /or contracts issued to the following organizations and projects listed below:

Name	Organization(s)
Charles H. Majors	Mid-Atlantic Broadband; Institute for Advanced Learning and Research; Danville Regional Foundation
Randolph Lail	Mid-Atlantic Broadband
Dr. Amy Griffin	Virginia Ed Strategies
Rhonda Hodges	GO TEC; Patrick Henry Community College
Tim Hall	Henry County
Melody Foster	Longwood University; SOVA Innovation Hub; Mid-Atlantic Broadband
Keith Harkins	Southside Virginia Community College
Jeremy Satterfield	Microsoft; SOVA Innovation Hub
Alfreda Reynolds	Brunswick County; VGA Board Member

Approval of Minutes

Chair Clark noted that the minutes of the October 19, 2022 Full Council meeting were received via email prior to the meeting and included in the meeting packet.

**Melody Foster made a motion that the minutes from the October 19, 2022 Full Council meeting be approved as presented, the motion was seconded by Jeremy Satterfield and was approved by unanimous roll call vote.**

## Financial Reports

Deborah Gosney reviewed the Financial Reports and Funding Matrix that were included in the meeting packet for the period December 1, 2022 to December 30, 2022.

**Clark Casteel made a motion that the Financial Reports be approved as presented, the motion was seconded by Sheri Swinson and was approved by unanimous roll call vote.**

## **SPECIAL APPEARANCES & PRESENTATIONS**

- Jason El Koubi, President and CEO of Virginia's Economic Development Partnership (VEDP), addressed the Council to inform them of recent updates at VEDP.
- Alex Veatch with LetterPress presented the updated website to the Council.

## **OLD BUSINESS**

### Approved Projects Updates

Bryan David presented updates on all active projects. Additional details were provided in the meeting packet. Chair Clark asked members for questions or comments; there being none, there was no discussion regarding the updates.

### Project Pipeline Updates

Bryan David reviewed the current project pipeline which was emailed to Council members prior to the meeting. The following projects were discussed:

- Assessment and Update of GOVA Region 3 Entrepreneurship & Investment Innovation Strategy (Planning Grant)
- Southern Virginia Health Science Career Talent Pipeline (Planning Grant)
- SOVA Innovation Labs (Per Capita)

Chair Clark asked members for questions or comments; there being none, there was no discussion regarding the updates.

## **NEW BUSINESS**

### Project Review Committee

A complete summary of the Project Review Committee's recommendation and a copy of each application was sent to Region 3 Council members under separate cover prior to the January 18th meeting. The Project Review Committee met on January 12th to consider the following projects:

- Expanding GO TEC Pathways- Dual Enrollment Welding Instructor for Patrick & Henry Community College: This project will support the GO TEC Pathways program delivered by Patrick & Henry Community College (PHCC) on behalf of Henry County and Martinsville City Public Schools. Specifically, PHCC is undertaking a significant expansion of its current welding program

to triple its welding booths' capacity and add a certificate in robotic welding. Along with this expansion, PHCC will provide dual-enrollment welding classes for high school students from each division. The welding instructor will be responsible for welding dual enrollment instruction and other welding coursework as availability allows. The funding will support the instructor's salary and benefits for three (3) fiscal years (2023-2025). Afterward, PHCC will fund the position. The PRC recommended that the Region 3 Council approve the application as proposed.

- Expanding GO TEC Pathways- Dual Enrollment Mechatronics Instructor for Southside Virginia Community College: This project will support the GO TEC Pathways program delivered by Southside Virginia Community College (SVCC) on behalf of four (4) school divisions located in Region 3's northern subregion listed above. SVCC Is experiencing a positive enrollment trend which will require a full-time salaried instructor at the John H. Daniel Campus in Keysville. This instructor will be responsible for Mechatronics instruction to dual enrollment high school students as part of the GO TEC Pathways program. [\*Mechatronics combines mechanics, electronics, robotics, and computer-related subjects.] The funding will support the instructor's salary and benefits for three (3) fiscal years (2023-2025). Afterward, SVCC will fund the position. The PRC recommended that the Region 3 Council approve the application as proposed.

- Virginia's Growth Alliance Site Development Project: This request increases the inventory of business-ready sites for the Virginia Growth Alliance's (VGA) member localities. Using criteria established by the Virginia Economic Development Partnership, the participating localities identified and prioritized six (6) sites for funding. These criteria include suitability and marketability for VGA/Region 3 targeted business sectors, available labor shed, contiguous acres, and other pertinent factors. The grant will fund the "due diligence" work to include wetland delineation, geotechnical studies, topography mapping, traffic analysis boundary survey, and the like. The PRC recommended that the Region 3 Council approve the application as proposed.

**Melody Foster made a motion to approve all three applications as presented, seconded by Lauren Willis, motion carried with eleven “yes” roll call votes; there were five abstentions all due to conflicts of interest as noted on page 2 of Minutes:**

Members	Yes	No	Abstain	Members	Yes	No	Abstain
Robert Bates	Absent			Rhonda Hodges			X
Scott Burnette	Absent			Randolph Lail	X		
Clark Casteel	X			Charles Majors			X
Timothy Clark	X			James McClain	X		
Melody Foster	X			John Parkinson	X		
Kristin Gee	X			Alfreda Reynolds			X
Amy Griffin	X			Jeremy Satterfield			X
Tim Hall	Absent			Sherry Swinson	X		
Keith Harkins	X		X	Lauren Willis	X		

Program Director's Report

Bryan David presented the Program Director's Report as detailed in the meeting packet. Topics discussed were GO TEC 2025, Region 3 Council 2023 calendar, and the GO Virginia Region 3 Annual Report. There were no questions, nor comments, from the Council.

**OTHER BUSINESS**

None

**ADJOURN**

There being no additional business matters to go before the GO Virginia Region 3 Council, Chair Clark adjourned the meeting at **2:37 p.m.**

These minutes were approved on **April 19, 2023**.

Deborah Gosney, Southside PDC  
Executive Director

Tim Clark, GOVA Region 3  
Council Chair

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