



FY26

GO Virginia Region 3 Annual Report

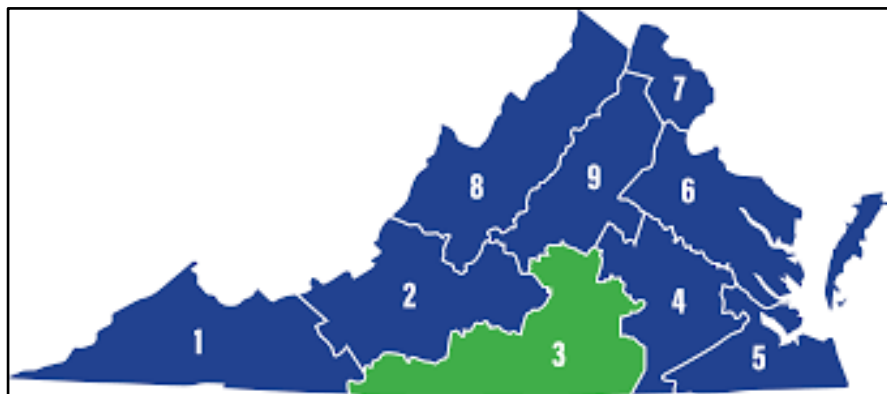
GO Virginia Region 3 Annual Report for FY26

I: Introduction

Region 3, located in rural south-central Virginia, covers the largest land area and has the smallest population of the nine GO Virginia (GOVA) regions. The region is comprised of thirteen counties and two cities. While predominantly rural, Region 3 holds significant opportunity: it is home to established hubs of advanced manufacturing and technology, growing innovation assets that support an entrepreneurial ecosystem, higher education institutions committed to workforce development, abundant natural resources, and civic leadership that provides the social capital needed to adapt to shifting market demands.

Region 3 has consistently awarded its annual per capita allocation, a clear indicator of the strength and success of its initiatives. The FY26 Annual Report will incorporate updates to the Growth & Diversification Plan, highlight ongoing projects and regional partners, assess the impacts of funded initiatives, and review both outreach efforts and the current project pipeline.

Region 3 Localities	Counties of: Amelia, Brunswick, Buckingham, Charlotte,
	Cumberland, Halifax, Henry, Lunenburg, Mecklenburg,
	Nottoway, Patrick, Pittsylvania, and Prince Edward
	Cities of: Danville and Martinsville
Support Organization	Southside Planning District Commission
Targeted Sectors	Advanced Manufacturing & Advanced Materials
	Agriculture & Food Processing
	Business Services
	Controlled Environment Agriculture
	Energy, Natural Resources, & Finished Products
	Health Care Services
	Information Technology & Communications Services
	Transportation & Logistics



II: Growth & Diversification Plan

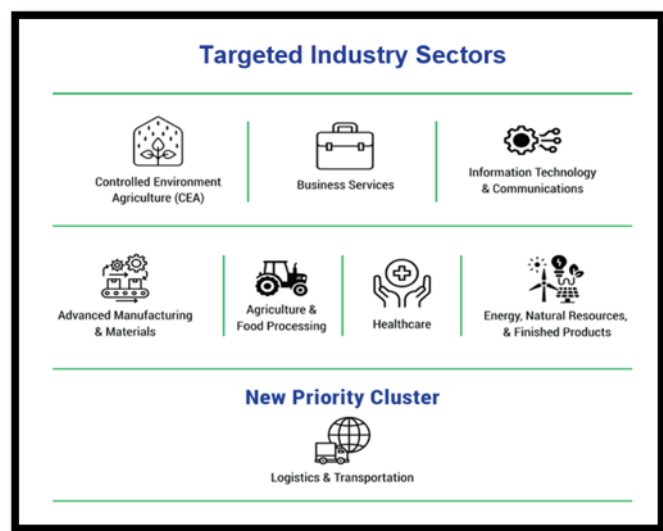
Region 3’s Growth & Diversification (G&D) Plan serves as the strategic roadmap for the Council’s investments in workforce development, business site development and infrastructure, entrepreneurship, and industry cluster growth. During FY26, Region 3 completed a comprehensive update of the Plan to assess the region’s economic performance, targeted industry sectors, workforce needs, and emerging opportunities and to establish priorities for near-term economic acceleration and long-term growth.

The update included a review of Region 3’s foundational 2017 Plan and subsequent updates completed in 2019, 2021, and 2023. Utilizing in-region expertise, Longwood University and the Longwood Small Business Development Center conducted updated economic and workforce analyses examining demographic and employment trends, wages, industry performance, occupational shortages, educational attainment, childcare access, health care availability, site readiness, and recent economic development activity. The review also evaluated the strategies and plans of 25 regional partner organizations to identify shared goals and opportunities for greater coordination.

Stakeholder engagement was a central component of the process. Nearly 100 business leaders, educators, economic developers, local government representatives, workforce organizations, community partners, and other subject matter experts were invited to participate in confidential virtual focus groups and individual interviews held between June and September 2025. An Advisory Committee composed of Region 3 Council members, regional leaders, and subject matter experts reviewed the research and stakeholder findings and provided guidance throughout development of the Plan.

The update found that Region 3 shows gradual improvement and renewed momentum, including stabilizing population trends, modest employment growth, and rising wages. However, wages and household income remain below statewide averages, and the region continues to face an aging population, low labor force participation, significant workforce shortages, and uneven economic conditions among its subregions. Housing, childcare, transportation, health care access, and digital infrastructure were identified as conditions that directly affect workforce participation, talent retention, and the ability of businesses to invest and grow.

The Plan confirmed Region 3’s continued focus on Advanced Manufacturing & Advanced Materials; Agriculture &



Food Processing; Business Services; Controlled Environment Agriculture; Energy, Natural Resources, & Finished Products; Health Care Services; Information Technology & Communications Services; and Transportation & Logistics. Transportation & Logistics was formally incorporated as a priority cluster in recognition of the region’s location, freight activity, employer demand, and growing need for commercial driver and logistics-related talent. Controlled Environment Agriculture remains an emerging, cross-cutting opportunity that builds upon the region’s agricultural assets, water resources, research capabilities, broadband infrastructure, and automation expertise.

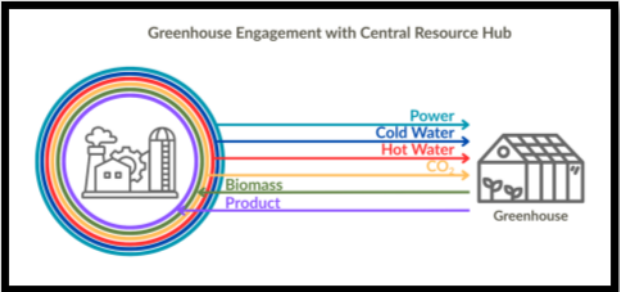
The updated Plan reinforces several priorities that have consistently guided Region 3’s work: advancing project-ready sites, strengthening career pathways, expanding employer-aligned credentials and work-based learning, supporting entrepreneurship, and building greater collaboration among education, workforce, economic development, and industry partners. It also places increased emphasis on utility and power capacity for manufacturing and data center opportunities, artificial intelligence literacy and sector-specific upskilling, and the role of childcare and housing as essential workforce infrastructure.



Region 3’s work during FY26 directly advanced these priorities. Talent initiatives continued to connect K–12 education, community colleges, higher education, and employers through GO TEC and other sector-based pathways. Advanced manufacturing and health care Talent Pathways Initiative projects analyzed occupational demand, training capacity, and opportunities to better align education with employer needs. Investments in skilled trades, mechatronics, welding, truck driver training, and other short-term credential programs responded to persistent shortages in manufacturing, maintenance, transportation, logistics, and health care

occupations. These efforts furthered the Plan’s goals of sustaining GO TEC-anchored career pathways, expanding nondegree credentials, strengthening work-based learning, and building a workforce prepared for new technologies and emerging sectors.

Region 3 also advanced the Plan’s emphasis on sites and infrastructure through investments in due diligence, site assessment, tier advancement, broadband, and regional site development strategies. Planning related to the co-location of data centers and CEA greenhouses explored an innovative opportunity to combine available land, utility infrastructure, technology, and agricultural research assets. Entrepreneurship investments continued to expand regional business support networks, innovation spaces, and technical resources for startups and small businesses, while CEA planning and research positioned the region for future cluster-scale investments.



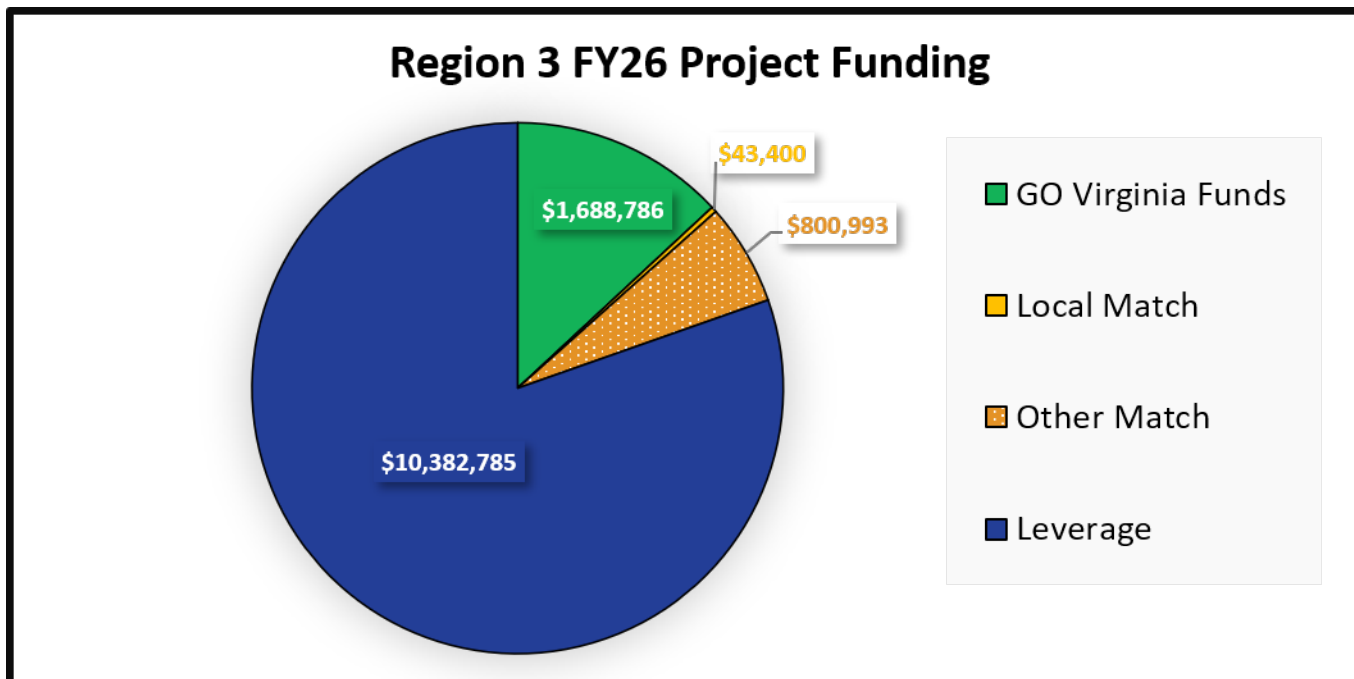
Collectively, these efforts demonstrate that Region 3’s project portfolio is closely aligned with the goals and opportunities identified in the updated G&D Plan. The Council’s investments are strengthening the region’s people, places, and economic assets while creating the partnerships and capacity necessary to respond to workforce shortages, technological change, and emerging industry opportunities. A table outlining the updated Plan goals and the active projects advancing each priority follows.

Investment Area	Goal	FY26 Project
Site Development	Prioritize regionally-significant sites that align with Region 3 target sectors	VGA Site Development; Co-Location of Data Centers & CEA
	Support development of strategies and plans to sustain a regional approach to site development	VGA Site Development; Co-Location of Data Centers & CEA; BRIC
	Strengthen the capacity of eastern and northern sub-regions EDO's	VGA Site Development; Amelia County Due Diligence
	Increase the number of Business-Ready Sites to Tier ratings 3, 4, and 5	VGA Site Development; MBC Middle Mile Construction; Amelia County Due Diligence
	Increase the marketability of unique properties in the Region	MBC Middle Mile Construction; Co-Location of Data Centers & CEA; BRIC
	Increase the number of Business-Ready Sites for business services and healthcare	VGA Site Development; MBC Middle Mile Construction; Amelia County Due Diligence; BRIC; SOVA Partnership for Health Science Careers
Talent Evolution	Monitor and advance the implementation of GO TEC	GO TEC 2025; GO TEC Region 3 Expansion
	Support sector-based partnerships by identifying career paths for cross-walks incorporating new and emerging target sectors	GO TEC 2025; GO TEC Region 3 Expansion; SVCC Occupational Training Facility; A.I. Statewide Assessment; Industrial Skilled Trades; Danville Aviation; BRIC
	Support apprenticeship model implementation	SVCC Occupational Training Facility; Industrial Skilled Trades; SOVA Partnership for Health Science Careers
	Develop an approach to talent attraction and retention	GO TEC 2025; GO TEC Region 3 Expansion; BRIC; SOVA Partnership for Health Science Careers

Investment Area	Goal	FY26 Project *Denotes Multi-Region Project
Entrepreneurship	Monitor and advance the implementation of the SOVA Rise Collaborative	RISE Build to Scale; SOVA Fab Lab
	Support programmatic emphasis on agribusiness and health care sectors	Co-Location of Data Centers & CEA; SOVA Partnership for Health Science Careers
	Identify and support efforts to grow emerging business sectors	RISE Build to Scale; SEED Innovation Hub; SOVA Fab Lab; VA Chamber of Commerce's A.I. Statewide Assessment; BRIC
	Sustain the designation of <i>significant</i> entrepreneurial hubs and increase the designation of <i>moderate</i> and <i>limited</i> hubs within Region 3	RISE Build to Scale; SEED Innovation Hub; SOVA Fab Lab
CLUSTER SCALE-UP	CEA: Increase the number, success rate, and profitability of Virginia's CEA-related entrepreneurs, small businesses, and on-farm revenue-generating enterprises	BRIC; Co-Location of Data Centers & CEA
	CEA: Enhance the growth and job creation within Virginia's existing CEA firms, making the state a prime location for CEA business investment	BRIC; Co-Location of Data Centers & CEA
	CEA: Cultivate a pipeline of skilled individuals in CEA through comprehensive talent development programs that would include CEA-relevant credentials	Future IALR Greenhouse Expansion Project
	CEA: Increase enrollment in K-12, community college, undergraduate, and graduate-level students in CEA-related programs supplemented by internships, curricular instruction, career awareness, and relevant work-based learning experiences	Future CEA Implementation Project; Future IALR Greenhouse Expansion Project
	CEA: Position the translational research capabilities and reputation of the VT/IALR CEA Innovation Center to enhance and increase its support of existing and emerging CEA businesses and reach a complementary portfolio of companies across their supply chains	BRIC; Co-Location of Data Centers & CEA; Future IALR Greenhouse Expansion Project

III: Summary of Projects

FY26 Awarded Projects	GO Virginia Funds	Total Match	Local Match	Additional Leverage
Danville Aviation Training Facility	\$92,000	\$46,000	\$18,400	\$8,041,928
Blue Ridge Innovation Corridor (BRIC)	\$250,000	\$125,000	\$25,000	\$0
Industrial Skills Trades Regional Expansion	\$1,346,786	\$673,393	\$0	\$2,340,857
FY26 Project Totals	\$1,688,786	\$844,393	\$ 43,400	\$ 10,382,785



Sub- Grantee	Participating Localities	Project Description	Relevant Project Metrics
Danville Aviation Training Facility			
City of Danville	City of Danville; Counties of Mecklenburg, Halifax, and Pittsylvania	Through partnerships with Danville Community College (DCC), Averett University, and Danville City Public Schools (DCPS), the City of Danville will construct an Aviation Training Facility at Danville Regional Airport to expand the pool of qualified workers in the aviation sectors within Region 3. The facility will support DCC's new Aviation Maintenance Technology program that will be linked to the DCPS Aviation Science Pathways program and Averett University's Aeronautics program.	• 75 people trained • 50 credentials awarded • 1 new program implemented
Blue Ridge Innovation Corridor (BRIC)			
Blue Ridge Innovation Corridor	Counties of Franklin, Botetourt, Montgomery, Henry, and Pittsylvania; Cities of Martinsville and Danville	The Blue Ridge Innovation Corridor (BRIC)'s Vision 2050 is meant to serve as a guiding study to inform superregional strategy to promote the economic growth and vitality of the region. The study will contain strategic guidance on 7 topics: 1. Advanced Manufacturing Sector Strategy 2. Life Sciences and Biotechnology Sector Strategy 3. IT and Emerging Technology Sector Strategy 4. Infrastructure Investment Strategy 5. Funding Roadmap Strategy 6. Connectivity Strategy 7. Governance Model	• Advanced Manufacturing Sector Strategy • Life Sciences and Biotechnology Sector Strategy • IT and Emerging Technology Sector Strategy • Infrastructure Investment Strategy • Funding Roadmap Strategy • Connectivity Strategy • Governance Model

Industrial Skills Trades Regional Expansion

Patrick & Henry Community College	Counties of Amelia, Buckingham, Charlotte, Cumberland, Lunenburg, Nottoway, Henry, Halifax, Mecklenburg, Patrick, Pittsylvania and Prince Edward; Cities of Danville and Martinsville	Through partnerships with Danville Community College and Southside Virginia Community College, the proposed expansion program will provide training offerings in industrial skills trades professions to include electrical, carpentry, HVAC, plumbing, and industrial maintenance to expand the pool of qualified workers in industrial skills trade professions within Region 3.	• 360 people trained • 270 job placements • 3,021 credentials awarded • 20 new internships created
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IV: Regional Collaboration & Partner Support

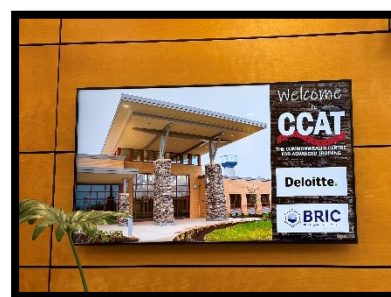
Collaboration remained central to Region 3's work in FY26, with initiatives bringing together business, education, workforce, philanthropy, economic development, and local government partners around shared regional priorities. These partnerships strengthened Region 3's ability to address workforce needs, coordinate resources across jurisdictions, and pursue economic opportunities at a scale greater than any single organization or locality could achieve independently.



The Danville Aviation Training Facility Project demonstrates the value of collaboration among local government, workforce development, K12 education, and economic development partners to strengthen the region's aviation talent pipeline. Led by the City of Danville, the initiative builds upon the region's growing aviation sector by expanding the infrastructure available to prepare individuals for aviation-related careers. The effort reflects a coordinated approach to aligning workforce training capacity with employer needs and broader economic development opportunities, while leveraging partnerships to create a sustainable talent pipeline for an industry with continued growth potential in Region 3.

Region 3 also strengthened collaboration beyond its geographic boundaries through the Blue Ridge Innovation Corridor (BRIC) Project and its Vision 2050 initiative, which connects Regions 2 and 3 along the corridor extending from Roanoke and Blacksburg through Martinsville and Danville. BRIC brings together more than 50 business and institutional leaders around a shared vision for positioning the broader region to compete more effectively for national and global investment. Rather than approaching economic development solely through individual jurisdictions, the initiative recognizes the complementary assets of the two regions and creates a framework for pursuing opportunities collectively.

Through Vision 2050, business, higher education, economic development, philanthropy, and government leaders are collaborating around opportunities in Advanced Manufacturing, Life Sciences & Biotechnology, and Information Technology & Emerging Technology, as well as the infrastructure and workforce conditions necessary to support their growth. The partnership connects major educational, research, workforce, and economic development assets across Regions 2 and 3, including Virginia Tech, the Roanoke innovation ecosystem, the Institute for Advanced Learning and Research, and the advanced manufacturing strengths of Danville and Martinsville. The initiative is also establishing ongoing workstreams composed of business, government, and higher education leaders to ensure that collaboration continues through implementation.



Within Region 3, the Industrial Skilled Trades Regional Expansion Project provides another strong example of partners working across institutional and geographic boundaries. Patrick & Henry Community College, Danville Community College, and Southside Virginia Community College are collaborating on a first-ever coordinated regional approach to skilled trades training rather than developing programs independently. By aligning curricula, credentialing, equipment, instructor capacity, mobile training, and work-based learning opportunities, the colleges are creating a more connected workforce development system that can respond to employer needs throughout Region 3.

The initiative extends beyond the three community colleges through partnerships with workforce organizations, employers, philanthropic organizations, and state and federal partners. Virginia Career Works supports connections between training and paid work experiences, while other partners contribute resources and expertise that expand access to training and strengthen pathways from education to employment. Mobile training capabilities are particularly important to the collaborative model, allowing programs and resources to reach rural communities and employers throughout the region rather than requiring all participants to travel to a single training location.

Collectively, these efforts illustrate Region 3's continued evolution toward increasing regional and multi-regional approaches to economic and workforce development. FY26 collaborations cross-connected local government with workforce training, aligned three community colleges around a shared skilled trades strategy, and linked Region 3 with Region 2 through a long-term economic development framework driven by business and institutional leadership. These partnerships help reduce duplication, leverage complementary assets, strengthen connections between education and industry, and create the scale necessary to address challenges and opportunities that extend beyond individual jurisdictional boundaries.

The GO Virginia Region 3 Council relied on many partners during the year. FY26 active project partners include:

- GO Virginia Regions 1, 2, 4, and 5
- Region 3 Counties of Amelia, Brunswick, Buckingham, Charlotte, Cumberland, Halifax, Henry, Lunenburg, Mecklenburg, Nottoway, Patrick, Pittsylvania, and Prince Edward
- Region 3 Cities of Danville and Martinsville
- UVA's Weldon Cooper Center for Public Service
- Heartland Regional Industrial Facilities Authority
- Southside Planning District Commission
- Commonwealth Regional Council
- West Piedmont Planning District Commission
- Southern Virginia's Growth Alliance
- Institute for Advanced Learning & Research
- Longwood University
- Hampden Sydney College
- Southside Virginia Community College
- Patrick & Henry Community College
- Danville Community College
- Southern Virginia Higher Education Center
- SOVA Innovation Hub Corporation
- Mid-Atlantic Broadband Communities, Inc.
- Blue Ridge Innovation Corridor
- Virginia's Gateway Region
- Hampton Roads Alliance
- Hampton Roads Workforce Council

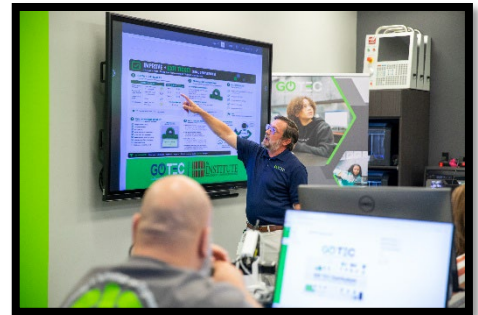


V: Outcomes & Impact

FY26 marked an important year of measurable impact for GO Virginia Region 3. The Council managed 15 active projects during the fiscal year, with eight projects reaching completion. Of those completed projects, four were implementation projects with measurable outcomes: GO TEC Virginia 2025, GO TEC Region 3 Expansion, Virginia's Growth Alliance Site Development, and the SEED Innovation Hub. Together, these projects demonstrate the long-term value of Region 3's investments in talent development, site readiness, entrepreneurship, and regional capacity.

The most significant impact of the year was the continued growth and statewide success of GO TEC. What began as a Region 3 workforce development strategy has evolved into a scalable talent pathway serving communities across Virginia. GO TEC introduces middle school students to career pathways connected to advanced manufacturing, engineering, information technology, health care technologies, precision agriculture, energy, and other high-demand fields while connecting K–12 education with higher education and industry.

Through the GO TEC Virginia 2025 Project, the initiative expanded across GO Virginia Regions 1, 2, 3, 4, and 5 and established the infrastructure necessary to support continued growth. By Fall 2025, GO TEC had reached 73 schools and approximately 11,000 students, demonstrating the extraordinary scale achieved from a program that originated in Region 3.



The workforce and economic outcomes associated with GO TEC Virginia 2025 further demonstrate the program's impact. The project reported 3,019 jobs created or filled and 84 people trained. During the final quarter alone, 925 additional jobs were attributed to expansions by Hitachi Energy in South Boston. The project also completed a comprehensive Business & Sustainability Plan to guide GO TEC beyond the grant period, providing a framework for sustaining the network and its statewide impact.



GO TEC's impact extends beyond the metrics themselves. The project has created a replicable framework through which schools, higher education institutions, economic developers, and employers can introduce students to high-demand occupations and rapidly deploy consistent technology-based career programming across multiple regions. Continued activities such as mobile lab engagements, career awareness programming, and the annual GO TEC VEX IQ Robotics competition—which engaged 120 students from 14 schools in 2026—demonstrate how the initiative has developed into an enduring workforce development platform rather than a stand-alone grant project.

Region 3 also continued to strengthen GO TEC within its own footprint through the GO TEC Region 3 Expansion project. The initiative expanded programming into additional school divisions and reported 488 new students trained, exceeding its goal of 402. The project established and supported GO TEC lab capacity in Henry County and Brunswick County, further extending access to hands-on career exploration and technical education within Region 3.

FY26 also produced tangible results in site development, another long-standing Region 3 priority. The Virginia's Growth Alliance Site Development Project improved the readiness and marketability of industrial properties across the eastern portion of the region. The project advanced 362 acres to a higher tier per Virginia Business Ready Sites Program (VBRSP) and impacted a total of 449 acres.

The project also demonstrated the value of approaching site development regionally. By coordinating due diligence and tier-advancement activities across multiple localities, Virginia's Growth Alliance was able to consolidate resources and improve the collective inventory of marketable industrial properties. With nearly all of the project's site-readiness goals achieved, participating localities now have stronger economic development assets to market to prospective employers in Region 3's targeted sectors.

The SEED Innovation Hub represents another significant long-term outcome of Region 3 investment. The project



established a permanent northern anchor for Region 3's entrepreneurial ecosystem, connecting entrepreneurs, businesses, students, educators, manufacturers, and communities with prototyping technologies, business expertise, and regional innovation resources. SEED connects with the Longwood Small Business Development Center, Growth Lab accelerator, SOVA Innovation Hub, educational institutions, local governments, economic development organizations, manufacturers, investors, and technical experts, creating a physical location where these resources can converge.

SEED served 232 entrepreneurs and 63 businesses. The project also supported the creation of six new businesses and seven jobs while establishing the infrastructure necessary for longer-term business formation and commercialization. Additional outcomes included the launch of the Growth Lab accelerator, development of a regional mentor network, expanded makerspace and prototype development programming, integration of entrepreneurship into Longwood University curricula, and youth and community innovation programming.



The long-term impact of SEED extends well beyond the initial project period. GO Virginia's investment helped leverage more than \$3.7 million in complementary federal, state, university, and foundation investment, resulting in a permanent regional innovation asset. Longwood University has incorporated the facility into its academic, economic development, and community engagement activities, while the Longwood Small Business Development Center maintains a permanent presence within the facility. Commitments to continued operation and maintenance provide a foundation for SEED to continue supporting entrepreneurship, commercialization, workforce development, and regional partnerships well beyond the GO Virginia grant period.

Collectively, the projects completed in FY26 illustrate the cumulative impact of Region 3's approach to economic development. GO TEC has grown from a regional concept into a multi-regional workforce model reaching thousands of Virginia students; regional site investments have transformed undeveloped properties into increasingly marketable economic development assets; and SEED has created permanent infrastructure for entrepreneurship and innovation in a rural portion of the Commonwealth. These outcomes demonstrate that Region 3's investments are not simply completing individual projects—they are building systems, assets, and partnerships capable of producing economic impact well beyond the original grant periods.

Projects Completed in FY26	Implementation Outcomes
GO TEC 2025	- 3,019 jobs created/filled - 84 people trained
GO TEC Expansion	- 488 students trained
SEED Innovation Hub	- 7 jobs created/filled - 6 new businesses created - 63 businesses served - 232 entrepreneurs served
VGA Site Development	- 362 acres advanced to higher tier per VBRSP - 449 acres impacted/developed

VI: Communication and Outreach

In FY26, the Region 3 Council continued its partnership with Letterpress Communications to manage communications, marketing, and outreach efforts. Letterpress maintained Region 3's digital presence across Facebook, LinkedIn, and YouTube, developed and distributed a bi-monthly newsletter while also providing graphic design, photography, event communications, advertising, and website maintenance.

Letterpress also supported media outreach by maintaining targeted media lists, developing and distributing press releases, identifying opportunities for broader coverage, and monitoring economic development news throughout the region. These efforts helped maintain awareness of GO Virginia opportunities, Council activities, funded projects, and regional accomplishments among partners and stakeholders.

VII: Project Pipeline

Region 3 continues to maintain an active project pipeline aligned with priorities identified in the Growth & Diversification Plan. Projects currently in development or anticipated include:

1. CEA Innovation Center Research Building Expansion: This proposed implementation project would expand research capacity at the Institute for Advanced Learning & Research's Controlled Environment Agriculture (CEA) Innovation Center through a new research greenhouse and specialized equipment. The project builds upon other secured funding for the facility.

2. Farm Park Implementation Playbook: Building on Region 3's feasibility study examining the co-location of data centers and CEA greenhouses, this planning initiative would further develop a model for capturing and beneficially using data center waste heat to support CEA operations. Development of the project is currently paused to coordinate with a Virginia Department of Energy study and related state-level work examining beneficial uses of data center waste heat.

3. Southern Virginia Partnership for Health Science Careers: Centra- Farmville, SOVA Health- Danville/Martinsville, Sentara- Halifax, VCU Community Memorial Health- South Hill, Averett University, Longwood University, Hampden-Sydney College, Danville Community College, Patrick & Henry Community College, Southside Virginia Community College, Southern Virginia Higher Education Center, West Piedmont Higher Education Center, and other allied health care partners are developing an implementation strategy focused on high-demand health science career pathways. The project is expected to align and strengthen connections among community college credentials, four-year and postgraduate education, and employment opportunities within regional health systems. Development is currently being coordinated with the Virginia Rural Healthcare Transformation Program and potential federal funding opportunities.

4. RISE Phase III: AI Ready Entrepreneurial Ecosystems: Led by the SOVA Innovation Hub, this project strengthens Region 3/Southern Virginia’s innovation economy by helping entrepreneurs and traded-sector businesses identify AI opportunities, implement AI-enabled innovations, commercialize new products and services, and scale their businesses. It creates a coordinated Regional Service Model that combines Business Navigation, AI & Digital Opportunity Assessments, AI Education & Technical Assistance, and Commercialization Implementation Services. Entrepreneurs and businesses will receive Individual support based on their stage of development and readiness for AI implementation and/or commercialization. The initiative is designed to build upon previous Region 3 investments in entrepreneurship while expanding access to resources across rural communities.

5. Region 3 Leadership Development Project: Building upon the regional leadership strategy completed in 2024, Region 3 continues its goal of funding GO Virginia initiatives focused on strengthening leadership capacity and cultivating the regional networks and champions necessary to support long-term economic growth and collaboration for the region, community organizations, and the Region 3 Council.

III: Council Members

Council Member- Email	Title- Organization	Sector
Lauren Willis- Region 3 Chair	Senior Administrative & Compliance Officer- Bank of Charlotte County	Private Sector
Randolph Lail – Region 3 Vice Chair	Chair of the Board- Mid-Atlantic Broadband; Benchmark Community Bank	Private Sector
Rhonda Hodges- Executive Committee	Principal and Owner- Hodges Workwise, LLC	Private Sector
Robert Bates	Area Manager- Benchmark Community Bank	Private Sector
Clark Casteel- Executive Committee	President & CEO- Dan River Foundation	Non-Profit
Sheldon Barr	President – VCU Community Memorial Hospital	Private Sector

Elizabeth Leggett	Vice President- Leggett Town and Country	Private Sector
Melody Foster	Executive Director (retired)- Commonwealth Regional Council	Civic/Community Leader
Kristin Gee	General Counsel- Kyanite Mining Corp.	Private Sector
Dr. Amy Griffin	Deputy Executive Director- Virginia Assoc of School Superintendents	Education
Dr. Keith Harkins	Vice President – Academic & Workforce Programs Southside Virginia Community College	Education
Ilsa Loeser	Principal and Owner- LetterPress Communications	Private Sector
John Parkinson	CEO- Drake Extrusion, Inc.	Private Sector
Sheri McGuire	Assoc. Vice President for Community & Economic Development- Longwood University	Education
Danny Marshal	Delegate- Virginia House of Delegates, District 49	Civic/Community Leader
Angie Kellett	Director of Economic Development- Mecklenburg County	Local/Regional Economic Development
Kelly Lanier-Arnold	Senior Program Manager- Microsoft Corporation	Private Sector
Dale Wagoner	County Administrator- Henry County	Local Government

IX: Support Organization

Region 3 Support Organization	
Southside Planning District Commission	
200 S. Mecklenburg Ave South Hill, Virginia 23920	
Bryan David- Region 3 Program Director	
UVA- Weldon Cooper Center	
Email: rbd7g@virginia.edu	Phone: 540-395-6504